

**'LIFE AFTER VTS'  
LMC TRAINING PROGRAMME  
PGEC, NOTTINGHAM CITY HOSPITAL – 23 JUNE 2010**

**PROGRAMME FOR THE DAY**

**Module 5: The Business Side of General Practice**

<b>Welcome/introduction</b> followed by <b>multiple choice icebreaker.</b>	<b>9.00am</b>
<b>Presentation 1:</b> <i>'How GP practices are paid'</i>	<b>9.10am</b>
<b>Group Exercise:</b> <i>'Practice Accounts – analysing income and Expenditure (Part 1).'</i>	<b>9.50am</b>
<b>TEA BREAK</b>	<b>10.05am</b>
<b>Group Exercise:</b> <i>'Practice Accounts – (Part 2).'</i>	<b>10.20am</b>
<b>Presentation 2:</b> <i>'Practice organisation'</i>	<b>10.30am</b>
<b>Group Exercise:</b> <i>'General Practice Monopoly.'</i>	<b>11.05am</b>
<b>LUNCH BREAK</b>	<b>12.00 noon</b>

**Module 6 : Contractual options and understanding partnerships**

<b>Icebreaker:</b> Magazine storyboard <i>'What's next for Jennie?'</i>	<b>12.45pm</b>
<b>Presentation 1:</b> <i>'Contractual options for newly qualified GPs'</i>	<b>12.55pm</b>
<b>Group Exercise 1:</b> <i>Employment Contracts for Salaried GPs - "Spot the flaws"</i>	<b>1.40pm</b>
<b>TEA BREAK</b>	<b>2.00pm</b>
<b>Presentation 2:</b> <i>'Understanding Partnerships''</i>	<b>2.15pm</b>
<b>Group Exercise 2:</b> <i>'What are we going to do about Bill?''</i>	<b>2.50pm</b>
<b>Close of session/summing up of day</b>	<b>3.30pm</b>